“The mission of the
Edna Martin Christian Center
is to bridge cultural, racial, and economic
differences in order to support and nurture the
people in the community by providing holistic programs
that empower, encourage, and engender a vision of hope.”
Where our support comes from

It is gratifying to realize that Edna Martin Christian Center is supported from so many different sources. Each dollar we received in 2017 (rounded for this illustration) shows the diversity of our support:

- individual donations, 6.7%
- golf-outing fundraiser, 3.0%
- United Way, 3.6%
- subsidies & program fees, 30.3%
- United Way Capital Projects Fund, 1.1%
- grants, 47.7%
- in-kind donations, 5.9%
- other, 1.7%

I just wanted to express my appreciation!

“Two years ago, I had a meltdown: I had lost my job, my house, my parents. I was in a domestic-violence situation, I had a tax levy, and twenty thousand dollars of debt.

“I didn’t know where to begin, but I came in for the food pantry, and you guys were so welcoming ... I started meeting with [EMCC’s financial coach] Julian Edwards, and it’s been a long journey, but now I work as a Hospitality Coordinator.

“The tax levy? That’s been lifted, and the debt has been waived. I have financial stability, I bought a car, and I should be able to buy a house in about six months. I’m working on a degree at Ivy Tech, and I’ve been making straight ‘A’s—I’m so overwhelmed!—all because of the support system, the professionalism, and the expertise of the Edna Martin Christian Center.

“I definitely thought it was time to let you know what was going on. I just wanted to express my appreciation!”
Where the money goes

In 2017, 81.2% of our funds went directly to ministry—a percentage that easily beats industry standards. Charity Navigator, for instance, likes to see a minimum of 66% (and prefers to see 75%) go to programs and services.

The other metric to notice is how much it costs to raise a dollar. The benchmark for fundraising costs is 20–25¢ per dollar. At Edna Martin Christian Center, it only costs us 5¢ to raise $1.

2017 HIGHLIGHTS

Youth Program
- 273 youth were served directly in 2017 with out-of-school-time opportunities during the school year and the summer.
- 40 students were served indirectly via EMCC sponsored programming, such as Village Works.
- 4 additional sites host EMCC after-school programs:
  - IPS School #88, IPS School #51, New Era Church, and KIPP Indy Public School
- EMCC’s school/community imprint grew to include direct partnerships with 19 public, private, and charter schools that serve EMCC students.
- 70% of our regularly attending students earned at least a “C” or increased their English/Language Arts grades during the school year ending 2017.
- 62% of our regularly attending students earned at least a “C” or increased their Math grades during the school year ending 2017.
## INCOME

**Unrestricted Support and Revenue**
- contributions: $183,088
- grants: 755,528
- in-kind donations: 166,405
- United Way: 102,801
- United Way Capital Projects Fund: 30,071
- program fees, subsidies: 855,078
- golf outing and other income: 118,713
- assets released from restriction: 704,011
- loss on disposal of equipment: (888)
- investment income: 18,870
**Total unrestricted income**: $2,933,677

## Temporarily Restricted Funds
- grants: 591,632
- assets released from restriction: (704,011)
**Change in Temporary Restricted Funds ($112,379)**

## EXPENSES

**community services**: $884,343
- Edna Martin Childcare Ministry: 535,582
- Keystone Kitchen and Catering: 141,509
- Leadership & Legacy Academy: 846,457
**Total program expenses**: $2,407,891
- management & general: 407,824
- fundraising: 149,513
**Total supporting expenses**: $557,337
**Total of All Expenses**: $2,965,228

## Change in unrestricted net assets
- ($31,551)

## Total Change in Net Assets
- (143,930)
- net assets, as of Jan. 1, 2017: 6,781,363
**NET ASSETS, as of Dec. 31, 2017**: $6,637,433

## INCOME

**Unrestricted Support and Revenue**
- contributions: $228,305
- grants: 618,343
- in-kind donations: 730,185
- United Way: 112,146
- United Way Capital Projects Fund: 57,873
- program fees, subsidies: 784,344
- other income: 15,764
- assets released from restriction: 499,338
**Total unrestricted income**: $3,046,298

## Temporarily Restricted Funds
- grants: 709,524
- investment income: 348
- assets released from restriction: (499,338)
**Change in Temporary Restricted Funds ($112,379)**

## EXPENSES

**community services**: $570,898
- Edna Martin Childcare Ministry: 408,341
- Keystone Kitchen and Catering: 100,864
- Leadership & Legacy Academy: 670,512
**Total program expenses**: $1,750,615
- management & general: 434,990
- fundraising: 110,998
**Total supporting expenses**: $545,988
**Total of All Expenses**: $2,296,603

## Change in unrestricted net assets
- ($31,551)

## Total Change in Net Assets
- (143,930)
- net assets, as of Jan. 1, 2017: 6,781,363
**NET ASSETS, as of Dec. 31, 2017**: $6,637,433

In 2017, we received $166,405 of “in-kind” donations; $5,459 of that came in the form of canned goods and toiletries donated by the 19 churches of the Coffee Creek Baptist Association. They’ve come every year since 1961 when one determined man filled the trunk of his sedan with canned goods and drove 80 miles to deliver them. Last February, more than 55 years later, their collection filled five full-size pickup trucks—one with a U-Haul trailer—plus a couple passenger vehicles, all stuffed to the gills with generosity.
Our Edna Martin Childcare Ministry offers affordable, high-quality childcare and Pre-K focused on kindergarten readiness with moral-focused programs for children six weeks to five years old. Working parents are better able to gain or retain employment while we take care of their youngsters.

I Want to Say Thank You

Ronald is a smart twelve-year-old, but he had been getting in trouble at school since his father was incarcerated. According to program leader Jamie Scott, academics weren’t the problem: “His school also gives grades on behavioral standards, like ‘participation’, ‘connects with peers’, and ‘moving with purpose’, and Ronald was scoring low in all those areas.

“But he really values the one-on-one time we give him, and we’ve been able to show him his own potential. We’ve even given him some leadership roles, and now he helps the younger kids with their reading.”

We exist to help kids like Ronald make better choices—choices that can have lasting impact. Since being here, his behavior grades have improved to “meets expectations” and even “exceeds expectations” in some areas.

Ronald says, “Edna Martin [Christian Center] helps keep me from getting in trouble. It gives me something to do. They talk to me a lot about consequences, so I don’t end up having a life I don’t want.

“I want to say thank you for giving me a place to go. A place where I can stay out of trouble, where us kids can socialize in a safe place and a fun place.”

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**CHILDCARE MINISTRY**

- FSSA “Paths to Quality” Level 3 certified.
- 100 youth received childcare.
- 10 On-My-Way Pre K/Indy PSP students enrolled for 2017–18.
- 25 students received subsidies.
- 25 students received scholarships.
- Each staff member:
  - holds a post-secondary degree or industry certification,
  - earned more than the amount of training hours required by Paths to Quality, and
  - is CPR & First Aid certified.
- 5 staff members earned their Child Development Associate Credentials.
- 4 staff members received scholarships to further their education.

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2017 HIGHLIGHTS

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SENIORS

Seniors at EMCC enjoy Bible studies, exercise programs, special-occasion meals, bingo, field trips, and other special events. In 2017 we had:

- 100 active members.
- 26 homebound members.
- 100 seniors who enjoyed Thanksgiving meals.
- 103 seniors who received Christmas assistance.
- 119 seniors who received food from the Commodity Supplemental Food Program (CSFP) monthly.

Edna Martin Christian Center is CSFP’s only distribution site in Marion County that offers curb service. That’s important for those who have trouble walking or carrying a forty-pound box of food.

CSFP is a cooperative effort of CICOA, the Indiana State Department of Health, and the USDA. Together, we help meet the nutritional needs of low-income, older adults by providing boxes of nonperishable food.

There’s Always Someone in the Next Moment to Lift Me Up!

Mama Ray was retired, her kids were grown and gone, and she was her disabled husband’s sole caregiver. After 47 years of marriage, she was losing interest in cooking, and she was getting depressed. But EMCC has a Culinary Arts class, and when she took it, her love of cooking resurfaced.

“It was an awesome class! Once, chef had a Night of Seasonings, and everybody was supposed to create their own personal blend, and I felt like God said to add [secret ingredient omitted]. Well, everybody loved my spice!” She dreamed of selling her spices, and EMCC Chef Randy Berryhill (who markets his own line of seasonings) encouraged Mama Ray to dream big.

Our financial coach helped her get a small-business grant. A small-business course soon followed, then a marketing coach, an attorney, branding, and packaging. Today, Mama Ray markets six different blends of her spices. But just as importantly, she’s not depressed anymore. She’s lost forty pounds, and her outlook is as vibrant as her seasonings!

“I’ve gotten depressed,” she said, “but there’s always someone in the next moment to lift me up!” Find her on FaceBook under Mama Ray’s Specialty Seasonings & Cuisine.
Many organizations work cooperatively with EMCC to benefit individuals and the Martindale-Brightwood neighborhood at large. Gary Brackets’s Impact Foundation, for instance, gave new Amazon Fire Tablets to nine of our students. Our after-school program offers tutoring and homework help, and the tablet was offered as an incentive to improve grades. Each recipient maintained a “B” average or better for the semester. Last Christmas, Breanna was one who proudly showed off her tablet and her T-shirt from the foundation.

2017 HIGHLIGHTS

COMMUNITY SERVICE:
Nearly three thousand residents had basic needs met through services such as:
• Emergency food
• Congregate meals
• Clothing distribution
• Rent and utility assistance
• Supportive services

CENTER FOR WORKING FAMILIES:
• 468 individuals helped overall.
• 30 participants received an HSE diploma or an industry-recognized credential.
• 125 gained new employment or retained current employment.
• 127 moved from financial crisis to stability by receiving job training and financial literacy education.
• 80 improved their financial stability and increased net worth.